

KRISTIN KIESEL
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CONTACT INFORMATION

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California State University, Sacramento
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EDUCATION

- 2003-2008** **University of California-Berkeley**, Agricultural & Resource Economics
Ph.D. in Agricultural & Resource Economics, 2008
M.S. in Agricultural & Resource Economics, 2006
- 2000-2002** **Montana State University-Bozeman**, Agricultural Economics & Economics
M.S. in Applied Economics, 2002
- 1995-2000** **Technische Universität-Berlin** (Germany), Kommunikations-und
Geschichtswissenschaften (Communication Sciences)
M.A. in Kommunikationswissenschaften, Volkswirtschaftslehre, Neuere Deutsche
Philologie (Communication Sciences, Economics, Modern German Philology) (*summa
cum laude*), 2000

EMPLOYMENT

- 2015** **University of California, Berkeley**
Visiting Assistant Professor in the Agricultural and Resource Economics Department
- 2009-present** **California State University, Sacramento**
Assistant Professor in the Department of Economics
- 2009-2012** **Director** of SIEPR-GIANNINI Data Center
- 2008-2009** **Stanford University**
Research Scholar in Stanford Institute for Economic Policy Research
- University of California-Berkeley**
Postdoctoral Scholar at Department of Agricultural & Resource Economics
- 2002-2003** **Montana State University-Bozeman**
Research Associate at Department of Agricultural Economics & Economics
- Watts and Associates, Inc.**
Consultant

ACADEMIC PAPERS

Publications

- Gail Woodward-Lopez, MPH, RD; Janice Kao, MPH, RD; Kristin Kiesel, PhD; Markell Lewis Miller, MPH; Maria Boyle, MS, RD; Soledad Drago-Ferguson, MPH; Ellen Braff-Guajardo, JD; Patricia Crawford, DrPH, RD 2014. Is Scratch Cooking a Cost Effective Way to Prepare Healthy School Meals with US Department of Agriculture Foods? *Journal of the Academy of Nutrition and Dietetics* 114(9): 1349-1358.
- K. Kiesel and S. B. Villas-Boas. 2013. Can information costs affect consumer choice? Nutritional labels in a supermarket experiment. *International Journal of Industrial Organization* 31(2): 153-163.
- R. Huang and K. Kiesel. 2012. Does Limiting Access to Soft Drinks in Schools Result in Compensation at Home? *European Review of Agricultural Economics* 39 (5): 797-820.
- K. Kiesel. 2012. "A Definition at Last, but What Does it All Mean?" Newspaper Coverage of the USDA Organic Seal and its Effects on Food Purchases. *Journal of Agricultural and Resource Economics* 37(1): 34-57.
- K. Kiesel, J. J. McCluskey, and S. B. Villas-Boas. 2011. Nutritional Labeling and Consumer Choices. *Annual Review of Resource Economics* (3): 141-158.
- K. Kiesel and S. B. Villas-Boas. 2007. Got Organic Milk? Consumer Valuations of Milk Labels after the Implementation of the USDA Organic Seal. *Journal of Agricultural & Food Industrial Organization* 5(4): 1- 38.
- K. Kiesel, D. Buschena, and V. Smith. 2005. Do Voluntary Biotech Labels Matter? Evidence from the Fluid Milk Market. *American Journal of Agricultural Economics* (87, 2): 378-393.

Other Articles

- K. Kiesel and S. B. Villas-Boas. 2007. USDA organic—What is it Worth to the Consumer? ARE Update 11(2): 5-8.

Working papers in progress

- K. Kiesel, L. Smialkova, M. L. Anderson, S. B. Villas-Boas. Empowering through Taste and Food Education: The Impact of a School-based Intervention on Students Food Preferences. (under review)
- K. Kiesel. California's leading role in state-mandated soda bans—Adherence at high schools and possible compensation outside of schools.

BOOK CONTRIBUTIONS

- K. Kiesel 2009. What Do I Buy Now? *Essays on Consumer Response to Food Labeling*. VDM Verlag.
- K. Kiesel, D. Buschena, and V. Smith. 2004. Consumer Acceptance and Labeling of GMOs in Food Products: a Study of Fluid Milk Demand. In R.D. Evenson and Vittorio Santaniello (Eds.): *Consumer Acceptance of Biotechnology Foods*, CABI Publishing: 9-32.
- K. Kiesel. 2000. Nachhaltigkeit und Kommunikation. In J.H. Harloff, K.W. Christiaanse. G. Wendorf, K. Zillich, H.L. Dienel (Eds.): *Wohnen und Nachhaltigkeit. Interdisziplinäre Forschung vor der eigenen Haustür*, Technische Universität Berlin, Germany: 15-25.
- G. Wendorf, D. Felbinger, K. Kiesel. 2000. Nachhaltigkeit, eine Frage der Ökonomie? In J.H. Harloff, K.W. Christiaanse. G. Wendorf, K. Zillich, H.L. Dienel (Eds.): *Wohnen und Nachhaltigkeit. Interdisziplinäre*

Forschung vor der eigenen Haustür, Technische Universität Berlin, Germany: 30-33.

G. Wendorf, K. Kiesel. 2000. Zur Relevanz des Wohnumfelds in bezug auf nachhaltigen Konsum. In J.H. Harloff, K.W. Christiaanse, G. Wendorf, K. Zillich, H.L. Dienel (Eds.): *Wohnen und Nachhaltigkeit. Interdisziplinäre Forschung vor der eigenen Haustür*, Technische Universität Berlin, Germany: 59-63. (Berlin, Germany: Technische Universität Berlin)

CONFERENCES AND INVITED TALKS

M. Lewis, S. Drago-Ferguson, J. Kao, K. Kiesel. 2012: Back to Basics: Nutritional Value and Financial Impact of Scratch-Cooked School Food. Rethinking School Lunch 2012 Conference: California Food for California Kids. Oakland, September 24th, 2012.

K. Kiesel, Rui Huang, Chantel Crane, Lisa Craypo. 2012. California's Leading Role in State-mandated Soda Bans—Adherence at High Schools and Possible Compensation Outside of Schools. Paper presented at the AAEA Annual Meeting on August 12-14 in Seattle.

K. Kiesel, L. Smialkova, M. L. Anderson, S. B. Villas-Boas. 2012. Taste and Food Education: The impact of a school-based intervention on children's food choices. Paper presented at the AAEA/EAAE Joint Conference: Food Environment: The Effect of Context on Food Choice on May 30th-31st, Tufts University in Boston.

K. Kiesel, L. Smialkova, M. L. Anderson, S. B. Villas-Boas. 2011. Taste and Food Education: The impact of a school-based intervention on children's food choices. Paper presented at the Pre-Conference Workshop: Economics and Child Nutrition Programs at the AAEA&NAREA Joint Annual Meetings on July 24th-26th in Pittsburgh.

K. Kiesel, M. Lewis, L. Craypo, E. Braff-Guarjardo, G. Woodward-Lopez. 2011. USDA Commodities Processing: Impact On School Meal Nutritional Quality and Cost. Methodology and preliminary results of an interdisciplinary project presented in a symposium on Food and Health Trends at the AAEA&NAREA Joint Annual Meetings on July 24th-26th in Pittsburgh.

R. Huang and **K. Kiesel.** 2011. Does Limiting Access to Soft Drinks in Schools Result in Compensation at Home? Poster presented at the Using scanner data to answer Food Policy Questions conference on June 1st-2nd at the ERS in Washington, D.C.

K. Kiesel and S. B. Villas-Boas. 2010. Can information costs affect consumer choice? Nutritional labels in a supermarket experiment. Paper presented at the Using scanner data to answer Food Policy Questions conference on June 1st-2nd at the ERS in Washington, D.C.

K.Kiesel. 2010 Moving Toward and Sustainable Food Systems. Invited panel member in mini-plenary at the 6th Biennial Childhood Obesity Conference on June 28th-July 1st in San Diego.

K. Kiesel and S. B. Villas-Boas. 2010. Can Information Costs Confuse Consumer Choice?—Nutritional Labels in a Supermarket Experiment. Selected paper at the 115th EAAE Seminar "The Economics of Food, Food Choice and Health" in Freising, September 15-17, 2010.

R. Huang and **K. Kiesel.** 2010. Does Limited Access at School Result in Compensation at Home? The Effect of Soft Drink Bans in Schools on Purchase Patterns Outside of Schools. Selected paper at the 115th EAAE Seminar "The Economics of Food, Food Choice and Health" in Freising, September 15-17, 2010.

- R. Huang and **K. Kiesel**. 2010. Does Limited Access at School Result in Compensation at Home? The Effect of Soft Drink Bans in Schools on Purchase Patterns Outside of Schools. Selected paper at the AAEA, CAEA & WAEA Joint Annual Meetings in Denver, July 25-27, 2010.
- K. Kiesel** and S. B. Villas-Boas. 2010. Can Information Costs Confuse Consumer Choice?—Nutritional Labels in a Supermarket Experiment. Invited talk at the University of California, Davis Economics research seminar in Industrial Organization, April 21st, 2010.
- K. Kiesel and **S. B. Villas-Boas**. 2009. Can Information Costs Confuse Consumer Choice?—Nutritional Labels in a Supermarket Experiment. Invited talk at the 2nd Annual Federal Trade Commission-Northwestern University Microeconomics Conference in Washington, November 18-19, 2009.
- K. Kiesel** 2008. “A Definition at Last, but What Does it All Mean?” Newspaper Coverage of the USDA Organic Seal and its Effects on Food Purchases. AAEA Selected Paper presented at the AAEA & ACCI Joint Annual Meetings in Orlando, July 27-29, 2008.
- K. Kiesel** and S. B. Villas-Boas 2008. Another Nutritional Label—Experimenting with Grocery Store Shelf Labels and Consumer Choice. Paper presented at the Econometrics Seminar, Economics Department, Harvard University, April 7th, 2008.
- K. Kiesel** 2008. “A Definition at Last, but What Does it All Mean?” Newspaper Coverage of the USDA Organic Seal and its Effects on Food Purchases. Paper presented at the 10th Occasional Workshop on Environmental and Resource Economics. University of Santa Barbara, March 21-22, 2008.
- K. Kiesel** and S. B. Villas-Boas. 2007. Got Organic Milk? Consumer Valuations of Milk Labels after the Implementation of the USDA Organic Seal. Paper presented at the 34th EARIE Conference, Valencia, September 6-9th 2007.
- K. Kiesel** and S. B. Villas-Boas 2006. "Milk is Milk--The Simple Truth"?--Consumer Response to Changes in Labeling Regulations under the NOP in the Fluid Milk Market. Paper presented at the 7th INRA-IDEI Conference on "*Industrial Organization and the Food Processing Industry*", Toulouse, June 9-10, 2006.
- Kiesel, Kristin, **David Buschena** and Vince Smith. 2003. Consumer Acceptance and Labeling of Biotech in Food Products: A Study of Fluid Milk Demand. Paper presented at the Annual Meetings of the American Agricultural Economics Association. Salt Lake City, UT. August 2003.
- E. Golan and **K. Kiesel**. 2002. Evidence on Retail Demand for Non-biotech Foods, Track session at 2002 AAEA annual meeting in Long Beach, CA, July 26 - 31, 2002.
- K. Kiesel, **D. Buschena**, and V. Smith. 2002. Consumer Acceptance and Labeling of GMOs in Food Products: A Study of Fluid Milk Demand, paper presented at 6th International ICABR Conference on Agricultural Biotechnology: New Avenues for Production, Consumption and Technology Transfer, Ravello, Italy, July 11 - 14, 2002.

AWARDS AND FUNDING

2013-2014	Faculty Research Support Fund, Sacramento State University
2011-2012	Nomination, scholarship and participation in the LEAD21-Leadership for the 21 st century program, June 2011 in Indianapolis, October 2011 in Kansas City, and February 2012 in Washington, D.C.
2011-2012	Participation in Summer Teaching Institute
2011	SSIS Summer research fellowship, California State University-Sacramento
2010	Robert Wood Johnson Foundation, Healthy Eating Research: Building Evidence to Prevent Childhood Obesity: USDA Commodities Processing: Impact on School Meal Nutritional Quality and Cost

2008	University of California-Berkeley, Environmental Leadership Program Grant: <i>Taste and Food Education in Belarusian Secondary Schools</i>
2008	Young researcher participant in the 3rd Lindau Meeting of Nobel Laureates in Economic Sciences, August 20-23 rd 2008
2007	University of California-Berkeley, Agricultural & Resource Economics: Department Student Travel Grant
2007	University of California-Berkeley, Graduate Division: Graduate Division Conference Travel Grant
2005-2006	ERS, Cooperative Agreement: <i>Demand for Organic and rBGH-free Milk: An Analysis of Product Differentiation and Consumer Valuation in the Presence of Heterogeneous Preferences and Information Uncertainty</i> (Project leaders: Sofia B. Villas Boas, Elise H. Golan)
2002	American Association of Agricultural Economics: Outstanding Master's Thesis, Honorable Mention, 2002
2001-2002	ERS, Cooperative Agreement: <i>GMO Food Labeling and Consumer Response: An Analysis of the Effects of Voluntary rBGH-free Labels on the Market for Fluid Milk</i> . (Project leaders: David Buschena, Elise H. Golan)

PERSONAL INFORMATION

Nationality: German citizen, US permanent resident

Date of Birth: February 28, 1975

OTHER INFORMATION

Associations: Agricultural & Applied Economics Association (AAEA)
American Economic Association (AEA)

Referee: American Agricultural Economics Association (AAEA), Abstracts for paper presentation at AAEA Annual Meeting, 2013
American Agricultural Economics Association (AAEA), Master's Thesis Award, 2006
American Economic Journal: Applied Economics
American Journal of Agricultural Economics
Cornell Center of Behavioral Economics, Grant applications, 2012, 2011
Economic Research Service (Reports)
Food Policy
Journal of Agricultural and Resource Economics
Routledge Books
Southern Agricultural Economics Association, Abstracts for paper presentation at the SAEA Annual Meeting, 2012
Southern Economic Journal
Journal of Public Economics
Food Policy
Journal of Environmental Economics and Management
Agribusiness

Languages: German (native), English (fluent), Russian (beginner)